



## **DZS Forms Strategic Sourcing Partnership with AMT**

*Agreement positions Communications service providers to optimally navigate supply chain issues and support government-sponsored broadband initiatives*

**PLANO, Texas, USA, November XX, 2021** – [DZS](#) (NASDAQ: DZSI), a global leader in broadband connectivity systems and platforms and communications software solutions, today announced a strategic sourcing partnership with Advanced Media Technologies, Inc. (AMT), a leading CATV and high-end broadband electronic equipment value-added reseller. This relationship paves the way for communications service providers, MSOs and enterprise customers in the US and Latin America to proactively reduce supply chain risk and ensure reliable, predictable sourcing across the full line of DZS leading-edge broadband connectivity solutions.

“As large-scale 5G rollouts and government-sponsored broadband initiatives like RDOF and the newly signed Bipartisan Infrastructure Bill continue to build momentum, communications service providers and systems integrators across the spectrum are looking to accelerate their advanced fiber access and transport deployments in the face of unprecedented demand,” said Charlie Vogt, CEO, DZS. “Our partnership with AMT will empower our mutual customers in the fiber access and enterprise/passive optical LAN market segments to meet and exceed their delivery obligations for both broadband connectivity solutions – both in the network and at the connected premises. We will also collaborate with AMT to expand the availability of our new, DZS Xperience solution, powered by Plume, which will elevate the standard for intelligent, end-to-end broadband customer experience management and service delivery excellence for residential and small business subscribers by bringing together our award-winning DZS Cloud platform and Plume’s best-in-class SaaS experience platform.”

As part of the partnership, AMT will offer the full range of DZS Velocity and DZS Helix broadband connectivity solutions, including DZS FiberLAN enterprise solutions and Xcelerate by DZS multi-gigabit broadband systems. Additionally, with both DZS and AMT having partnerships with Plume, the two companies will coordinate in bringing the right combinations of DZS Xperience, DZS Helix smart gateways, and other Plume-ready CPE for service providers and enterprises globally to deploy at scale next-generation customer experience offerings.

“We are excited to make DZS broadband connectivity solutions available immediately as part of AMT’s comprehensive portfolio of broadband and broadcast products for wired network and enterprise LAN deployments,” said Ken Mosca, President and CEO, AMT. “Our relationship with DZS will not only help joint customers achieve accelerated rollout timeframes and reduce supply chain risk, but also give them a broader choice of standards-based, next-generation DZS fiber

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access and 5G xHaul products, which meet key requirements for rural connectivity and high-speed broadband initiatives anywhere in the world.”

The partnership includes the DZS O-series of environmentally hardened, compact and high-bandwidth network edge equipment that is ideally suited for mobile xHaul applications, as well as the DZS V-series of GPON and next-generation PON-based solutions, including XGS-PON, for cost-effective network edge, midhaul and backhaul at scale along with SDN control and NFV capabilities. AMT will also stock DZS’ market-leading FTTx OLT and ONT products, including the MXK-F series and V-8100 series OLTs. These standards-based offerings help future-proof service provider and enterprise networks while supporting world-class connectivity and performance along with significant cost, service management and customer experience benefits.

For more information, visit <https://dzsi.com/> or <https://www.goamt.com>.

## About DZS

[DZS Inc.](#) (NSDQ: DZSI) is a global leader in broadband connectivity systems and platforms and communications software solutions with more than 20 million products in service with customers and alliance partners spanning more than 100 countries.

DZS, the DZS logo, and all DZS product names are trademarks of DZS Inc. Other brand and product names are trademarks of their respective holders. Specifications, products, and/or product names are all subject to change.

This press release contains forward-looking statements regarding future events and our future results that are subject to the safe harbors created under the Private Securities Litigation Reform Act of 1995. These statements reflect the beliefs and assumptions of the Company’s management as of the date hereof. Words such as “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “forecast,” “goal,” “intend,” “may,” “plan,” “project,” “seek,” “should,” “target,” “will,” “would,” variations of such words, and similar expressions are intended to identify forward-looking statements. Readers are cautioned that these forward-looking statements are only predictions and are subject to risks, uncertainties and assumptions that are difficult to predict. The Company’s actual results could differ materially and adversely from those expressed in or contemplated by the forward-looking statements. Factors that could cause actual results to differ include, but are not limited to, those risk factors contained in the Company’s SEC filings available at [www.sec.gov](http://www.sec.gov), including without limitation, the Company’s annual report on Form 10-K, quarterly reports on Form 10-Q and subsequent filings. In addition, additional or unforeseen affects from the COVID-19 pandemic and the global economic climate may give rise to or amplify many of these risks. Readers are cautioned not to place undue reliance on any forward-looking statements, which speak only as of the date on which they are made. DZS undertakes no obligation to update or revise any forward-looking statements for any reason.

For further information see: [www.DZSi.com](http://www.DZSi.com).

DZS on Twitter: [https://twitter.com/dzs\\_innovation](https://twitter.com/dzs_innovation)

DZS on LinkedIn: <https://www.linkedin.com/company/DZSi/>

## About AMT

Advanced Media Technologies, Inc. (AMT) is the performance leader among CATV and High-End Broadband Electronic Equipment Providers. As a value-added reseller of high-performance products from numerous well-known manufacturers globally, AMT targets emerging technology

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applications in broadband with a complete line of RF and fiber distribution, video, data, OTT, IPTV, and HDTV products. In addition, AMT Professional Services provides expert in-house technical support, including: system design, digital headends, CMTS deployment, outside plant: node segmentation and optimization, retro upgrade, splicing, sweep and noise mitigation, inside plant: rack, stack and wire, DOCSIS 3.1 performance assessment.

AMT's complete portfolio of broadband equipment includes products from CommScope, Plume, Harmonic, Vecima, Ruckus, Nokia, Emcore, Drake, Actiontec, Amino, ATX and Blonder Tongue, to name a few, and is complimented by a sales and engineering team with hundreds of years of combined experience within the CATV, SMATV, IP and Telco industries. With an unmatched inventory of stocked items, including digital, analog and IP headend electronics, CMTS's, DigiCipher® receivers, RF and fiber transport, digital encoders, ad insertion, line gear, gateways, modems, digital QAM and IP set-tops, AMT is uniquely positioned to provide the shortest lead-times for a multitude of the industry's premier brands.

Visit <http://www.amt.com> or call 888.293.5856

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